# **EXHIBITOR SERVICE KIT**

Information and Order Forms

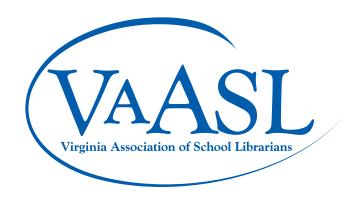


Mailing Address: P. O. Box 7001 Roanoke, Virginia 24019

Street Address: 7615 Williamson Road, N.W. Roanoke, Virginia 24019

> Phone: (540) 362-3940 Fax: (540) 362-8698

www.hollins-expo.com



# Virginia Association of School Librarians 2012 Annual Conference

November 8-10, 2012 Hampton Roads Convention Center Hampton, Virginia

# **Table of Contents**

General information
General Information
Payment Policy & Credit Card Charge Authorization 4
Third Party Billing & Credit Card Charge Authorization 5
<b>Decorating Services</b>
Carpet and Padding7
Display Tables, Seating and Accessories 8
Labor
Cleaning Service9
Installation and Dismantle Labor10, 11, 12
Material Handling
Material Handling General Information13
Material Handling Rate Schedule and Order Form 14
Material Handling Limits of Liability15
Material Handling Shipping Addresses and Notification 16
Shipping Labels17
Additional Forms
Utility Order Forms Attached



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**HOLLINS Exposition Services** is pleased to have been selected as the Official Service Contractor for the **Virginia Association of School Librarians 2012 Annual Conference.** We recognize that your participation in this event is a vital part of your firm's marketing program. Be assured we will do everything possible to insure a profitable and rewarding experience. To facilitate the reading of this "Exhibitor Service Kit", HOLLINS Exposition Services will hereafter be referred to as HOLLINS except in those instances where the full trading name is required.

We are enclosing our service order forms for your information, completion and response. Your immediate attention to and return of the appropriate forms, to the address shown on each, will insure the best service and lowest cost to you. Orders placed at the show will be honored on a limited basis and contingent upon the availability of specific furnishings and equipment.

All orders placed with HOLLINS are subject to the terms and conditions as set forth on the enclosed "Payment Policy and Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order. **Please Note:** You may choose to pay by check drawn on a U. S. Funds Account, MasterCard, VISA, or American Express; **however, we require your credit card authorization to be on file with HOLLINS**. PURCHASE ORDERS ARE NOT CONSIDERED PAYMENT.

# **Booth Equipment**

Each booth will be 10 ft. wide x 10 ft. deep and will be provided with:

- 8 ft. high back wall drape (white)
- 3 ft. high side divider drape (white)
- one 7 in. x 44 in. booth identification sign
- one 2 ft. x 6 ft. skirted table (blue)
- · two chairs
- one wastebasket

The exhibit area is NOT carpeted.

# **Important Dates**

- ▶ Deadline Date to order materials at Discount Rate with payment: Friday, November 2, 2012
- ► Last day for Advance Shipments to arrive without surcharge: Tuesday, November 5, 2012
- Exhibitor move-in:

Wednesday, November 7, 2012: 5:00 p.m. - 8:00 p.m. Thursday, November 8, 2012: 6:30 a.m. - 9:00 a.m.

**Exhibit Hours:** 

Thursday, November 8, 2012: 9:00 a.m. - 7:30 p.m. Friday, November 9, 2012: 7:00 a.m. - 3:30 p.m.

**▶** Exhibitor Move-out:

Friday, November 9, 2012: 3:30 p.m. - 5:30 p.m.

► Outbound Freight will be re-routed:

Friday, November 9, 2012: 5:30 p.m.

#### **Discount Rates**

To qualify for Discount Rates, we must receive your order with full payment by **November 2, 2012,** unless otherwise indicated. Orders received after November 2, 2012, orders without payment and orders processed at the show will be processed at Standard Rates.

# Shipping Addresses

# ► ADVANCE SHIPMENTS TO WAREHOUSE

Company Name and Booth Number c/o Hollins Exposition Services 7615 Williamson Road NW Roanoke, Virginia 24019

☑ Shipments must arrive by November 5, 2012.

#### **▶ DIRECT SHIPMENTS TO SHOW SITE**

Company Name and Booth Number c/o Hollins Exposition Services Hampton Roads Convention Center 1610 Coliseum Drive Hampton, Virginia 23666

✓ Shipments will be accepted beginning November 7, 2012.

# **Material Handling**

**ADVANCE RECEIVING AT THE WAREHOUSE** - HOLLINS will accept crated, boxed or skidded material up to 30 days in advance of the show set-up. The warehouse will receive shipments Monday through Friday during the hours of 8:00 a.m. - 4:30 p.m. Freight arriving at the advance warehouse AFTER November 5, 2012 will be subject to additional handling surcharges. Refer to the Material Handling Rate Schedule for additional information.

**DO NOT SEND ADVANCE FREIGHT TO THE SHOW SITE**. Any advance freight received at the show site will be consigned to HOLLINS, and will be subject to the prevailing drayage rate plus any hotel handling fees.

**DIRECT SHIPMENTS TO THE SHOW SITE** - HOLLINS will receive direct shipments to the show site beginning **November 7, 2012**. All show site shipments must arrive no later than the end of the published exhibitor move-in time.

#### Tax

Tax (5%) will be added to all rentals and materials. If you are a non-profit organization, federal tax exempt organization or tax exempt in the state of Virginia a copy of your exemption certificate must accompany your order; otherwise, we must add tax.

# Third Party Billing

If you have arranged for a third party to handle your display and be billed for services, please complete, sign and return the "Third Party Billing Authorization Form" no later than November 2, 2012; otherwise, third party billing will not be processed. Kindly note, you are ultimately responsible for payment of HOLLINS charges regardless of third party billing authorization. In the event a third party fails to pay our invoice charges before the close of the show, such charges will automatically revert to you. HOLLINS will not process any split billing between you and your display house, or with another exhibitor.

# **Questions And Adjustments**

Concerns about a possible discrepancy in items ordered versus items received as well as complaints or questions about services must be reported to the HOLLINS Service Desk on the show floor. Every effort will be made to immediately resolve issues on site and make appropriate adjustments to your account. Credits and/or adjustments will NOT be made after the close of the show. Some items, services and labor are subject to cancellation fees. Rental items not ordered, yet found in your booth, will be invoiced to you at Standard Rates.

We look forward to serving you and your firm. Should you have any questions regarding the enclosed information, please contact our Exhibitor Services Department at (voice) 540-362-3940 or (e-mail) *exhibitorservices@hollins-expo.com*.



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3

Street Address:

Fax: (540) 362-8698



# **Trade Show Tips**

As the general service contractor, it is our goal to provide you with hassle-free service so you can get on with your show. Even if you use an Exhibitor Appointed Contractor (EAC), you should have a basic working knowledge of the Exhibitor Service Manual contents and information.

By following the information below, you should enjoy a smooth trade show experience.

#### Ordering Trade Show Services

- Include complete information, including booth number, on each order
- Ensure that the credit card information you provide is complete, including the expiration date and verification code.
- When ordering carpet, skirted tables or counters, please remember to select desired colors.
- Ensure that the size of the carpet and padding you order matches the size of your booth space.

# Inbound - Before and During Move in

- Confirm your order.
- Confirm freight move-in dates, and communicate them to your carrier.
- Keep the phone number of your carrier, including an after-hours number, with you.
- After you've emptied your crates, place "empty" labels with your booth number on all sides of your crates or cases. Remove old labels.

#### Show Site

▶ Bring a "survival kit": pens and markers, tape, tool kit, bottled water.

#### Outbound - Move out

▶ Remember that the return of empty containers can take from two to twelve hours, depending on the size of the show. Make your travel plans accordingly.

#### Safety Information

We are committed to safety in everything that we do. Please be conscious of our efforts throughout the show. If you see something unsafe or that presents a hazard, please notify the HOLLINS Service Desk.

# Exhibitor Safety and Loss Prevention Guidelines

- Treat all show areas during move-in and move-out as a construction zone; wear appropriate attire and footwear.
- Smoking is prohibited except in designated areas.
- Standing on tables, chairs or other rental furniture is PROHIBITED. This furniture is not designed to support your standing weight.
- ▶ HOLLINS forklifts and carts are for use by authorized HOLLINS employees
- ▶ Be aware of forklifts moving throughout the aisles or docks. Keep the aisles free and clear at all times.
- ▶ Protect your valuables. Keep expensive items secured.

# Convenient on-line ordering is available at www.hollins-expo.com



### To order on-line:

- 1. Log on to the Hollins Exposition Services web site at http://www. hollins-expo.com.
- 2. Click on Order Online.
- 3. Click on Enter Online Ordering.
- 4. Enter the User Name and Password you have been assigned. Use ALL CAPS. [Your User Name and Password are indicated on the cover letter you received with this exhibitor kit. If you do not have your User Name and/or Password. please call Exhibitor Services at (540) 362-3940 for assistance.]
- 5. Once you are logged in, you will see the Show Information page. Use the menu tabs at the top of the page to select the appropriate category for the items you wish to order.
- 6. Enter the desired quantity for each item you wish to order, and click "Add to Cart" to order.
- 7. Repeat steps 5 and 6 for each item you wish to order.
- 8. When you have completed your order, click "View Cart" at the top right to review your order. Once you are satisfied with your order, click "Proceed to Checkout".
- 9. Complete the required credit card information and click "Purchase".
- 10. Once your order is processed, you will receive an e-mail confirmation of your order. You may also print a copy of your order. To print, click "Your Acct" at the top right. This will display your order history. Right click, and print the page.

If you require additional assistance, please contact Exhibitor Services at (540) 362-3940.



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Please Type or Print Mail one copy to us at the address above. Retain a copy for your files.

# PAYMENT POLICY

# A signed credit card authorization form must accompany your order.

Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express; however, we require your credit card authorization to be on file with HOLLINS.

For your convenience, we will use this authorization to charge your credit card for any additional amounts incurred as a result of show site orders placed by you or your representative for this event.

**ADVANCE ORDERS:** For your order to be processed, and to receive Discount Rates, full payment must accompany your order. **SHOW SITE ORDERS:** Show site orders will be subject to Standard Rates and processed only with full payment when placed.

SHIPPING FREIGHT AND/OR ORDERING **RIGGING LABOR OR INSTALLATION &** 

Prior to the close of the show, an invoice will be prepared and delivered to your booth. Unless you have corrections that are brought to our attention at the HOLLINS Service Desk, or choose to pay your invoice by check, your order will be processed for payment on your credit card. NOTE: If rigging or dismantle labor is needed on move-out, these charges will be put on your credit card and your copy of the receipt and invoice will be mailed to you within ten (10) days of the close of the show.

DISMANTLE LABOR:			
CREDIT CARD AUTHORIZATION	(Information Must Be Provided)	VERIFICATION CODE (back of card)	EXPIRATION DATE
☐ MasterCard ☐ VISA ☐	American Express	VERIFICATION CODE (back of card)	EXFIRATION DATE
Account Number		☐ Corporate ☐	Personal
	X		
PRINT CARDHOLDE		SIGNATURE OF CARD	HOLDER
UNPAID BALANCES - Should there be any unpaid bat date, any unpaid balance will bear a FINANCE CHAR RATE of 18%. If any finance charge hereunder exce allowed, and any excess finance charge received by hand construed in accordance were the state of the s	GE at the lesser of the maximum rate allower eds the maximum rate allowed by applicable HOLLINS will be either applied to reduce the p	d by applicable law, or 1.5% per month, whe law, the finance charge will automatically	hich is an ANNUAL PERCENTAG be reduced to the maximum ra
Calculation of Orders			TOTAL
To simplify payment, send one check payable	Carpet and Padding		\$
HOLLINS EXPOSITION SERVICES for your ent	tire Display Tables and Risers		\$
order or note the amount to be charged to you credit card.	Seating and Accessories		\$
credit card.	Display Panels		\$
PURCHASE ORDER IS NOT CONSIDER			\$
PAYMENT.	Custom Signs and Graphics		\$
	Cleaning Services		\$
	Installation and Dismantle Labor		\$
	Material Handling		\$
	FULL PAYN	MENT in U.S. funds drawn on a U.	.S. Bank \$
	Char	ge my credit card in the amount o	of \$
Check No.	Date	In the amount of	of \$
ALL EXHIBITO	ORS MUST FILL OUT COMPLE	TE INFORMATION BELOW:	PLEASE TYPE OR PRIN

# Virginia Association of School Librarians NAME OF EVENT BOOTH NO. \_ EXHIBITING FIRM ADDRESS

ZIP CODE CITY AND STATE

X AUTHORIZED BY\_ (Please Type or Print)

TELEPHONE NO. DATE \_\_\_\_\_



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Please Type or Print Mail one copy to us at the address above. Retain a copy for your files.

# Deadline Date For Return of this Form: November 2, 2012

You may arrange for a third party to handle your display and be billed for services. HOLLINS will agree to this arrangement if the third party has a satisfactory payment record with us. Both Firms must complete this form, including the Third Party credit card charge authorization below. Return form by the deadline date.

It is understood and agreed that you, the exhibiting firm, are ultimately responsible for payment of charges. If the third party does not

Exhibiting Firm	PLEASE TYP	Third Party	PLEASE TYPE OR PRII
(Exhibiting Firm)		(Third Party)	
(Address)		(Address)	
(City)	(State) (Zip)	(City)	(State) (Zip)
(Phone)	(Fax)	(Phone)	(Fax)
(Authorized By - Please Type or Print)		(Authorized By - Please Type or F	Print)
(Authorized Signature)  Credit Card Charge A  (Information Must Be Provided)  EXPIRATION DATE	Authorization	(Authorized Signature)  Credit Card Cha  (Information Must Be Pi	,
☐ Corporate	☐ WISA ☐ American Expr	ess	☐ WasterCard ☐ VISA ☐ American Express  VERIFICATION CODE (back of card)
Account Number		Account Number	
(Cardholder Name - Please Type or Print) (Cardholder Billing Address)	(City)	(Cardholder Name - Please Type (Cardholder Billing Address)	or Print) (City)
(State) (Zip)  The items checked below are to be	(Country)	(State) (Zip)	(Country)  v are to be invoiced to the Third Party.
☐ Carpet and Padding ☐ Display Tables and Risers ☐ Seating and Accessories ☐ Display Panels ☐ Special Drapery	☐ Custom Signs & Graphic☐ Cleaning Services☐ Installation & Dismantle☐ Material Handling	Display Tables and R	
☐ Other (Please Specify)		Other (Please Spec	ify)
X (Cardholder Signature)		X (Cardholder Signature)	

Virginia Association of School Librarians NAME OF EVENT BOOTH NO.



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Please Type or Print Mail one copy to us at the address above. Retain a copy for your files.

Orders will be entered as checked below. Charges include placing in booth ready for use. Equipment is on a rental basis. Mail one copy to us at the address above. Retain a copy for your files. CANCELLATION POLICY: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation. Custom-cut carpet cancelled after being cut will be charged 100% of original price.

Deadline Date For Discount Rate: November 2, 2012

Standard	Expo 1	16 Oz. (	Carpet
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ORDERED BY \_

PHONE (\_

		Deadline Date For Disco	ount Rate: <b>Noven</b>	nber 2, 2012			
Standard Expo 16	i Oz. Carpet						
Quantity Color		Description			Discount Rate	Standard Rate	TOTAL
	9' x 10'				\$ 84.00	\$ 113.40	\$
	9' x 20'				168.00	226.80	\$
	9' x 30'				252.00	340.20	\$
ates include installatior	n and taping front edges	. All rental carpets order	ed from HOLLINS	3 are installed in o	clean condition.		
vailable Colors: (Charco	al will be provided if no cold	or is indicated above)					
Red Royal Blue	☐ Kelly Green ☐ Hunte	er Green 🚨 Gold 🚨 S	ilver 🖵 Charcoa	al 🖵 Black 🖵 🛭	Brown 🖵 Plum		
ustom Cut 16 Oz	. Carpet						
Quantity Color	Custom Cut Comet	Description				Standard Rate	TOTAL
	Custom Cut Carpet - I	per sq. ii.			1.50	1.95	\$
ooth Dimensions:	ft. x	ft. =	Square Fee	et			
arpet is cut to your boo	oth dimensions. Rates in	nclude installation and ta	 ping front edges.	. All rental carpets	s ordered from H	OLLINS are ir	nstalled in c
ondition. Custom-cut of	carpet cancelled after be	ing cut will be charged 1	100% of original p	price.			
	al will be provided if no cold						
Red LRoyal Blue	☐ Kelly Green ☐ Hunte	er Green 🔲 Gold 🔲 S	ilver	al 🔲 Black 🔲 E	Brown <b>L</b> Plum		
<b>Padding, Visquee</b>	n and Taping						
Quantity Color	1/0: D 11:	Description				Standard Rate	TOTAL
	1/2 in. Padding - per s Visqueen Covering - p	•			.90	1.17	\$
	Additional Taping - pe	<u> </u>			.48	.81	\$
	Additional Taping - pe	i iiiieai it.			.00	.01	Ψ
				Cula Takal			φ
				Sub Total			\$
				5% State Tax	x		\$
				TOTAL			\$
	e require your credit c						
_	full, including tax, must nent may be made by ch	. , ,		☐ YES,	I have completed a	and enclosed th	ne payment fo
	nerican Express, and is s						
	I "Payment Policy & Cre	•	zation Form".				
ompieted and signed <i>F</i>	Authorization Form must	accompany your order.					
	Vivainia Assasisti	on of Cobool Librory	iono			PLEAS	SE TYPE OR PF
AME OF EVENT _	virginia Associati	on of School Librar	าลกร				
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	n Exhibiting Firm)						
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(011661)		(1. 0. 50%)	(Oity)	,	(Otato)	(4	/

(Signature)

\_ DATE \_



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Description   Rate   Rate   Rate   Date   Description   Rate   Rate   Rate   Date   Description   Rate   Rate   Description   Rate		Deadline		Discount Ra	te: <b>Frida</b>	y, November 2, 2012		
Cocketal Table, 2" dam, x 18" high injunct top)	Qty.	_Description	Discount Rate		Qty.			Standard Rate
Comer Table, 17" of x 17" w x 18" high   Solid 244,85		Tables				Seating		
2" d x x x x siteral Table (settered 4 actions)   9.4.00   79.20   17.20   1	С	Cocktail Table, 2' diam. x 18" high (round top)	\$ 31.00	\$ 44.85		Upholstered Lounge Chair (white only)	\$ 41.00	\$ 55.35
2" d x 4" w Skinted Table (skinted 4 sides)	С	Corner Table, 17" d x 17" w x 18" high	31.00	44.85		Upholstered Arm Chair (white only)	34.00	45.90
2 ° 2 × 5 w Shirted Table   86.00   79.20		<b>Skirted Display Tables, 30" high</b> - select color l	pelow			Upholstered Side Chair (white only)	27.00	36.45
2   4 x   W   Skirted Table   78,00   105,30   22.40   32.40	2	2' d x 4' w Skirted Table (skirted 4 sides)	54.00	72.90		Upholstered Stool, 30" high (white only)	36.00	48.60
Ath Side Slort   Schrift   South Preferent   White will be provided if no color is indicated.)   South Preferent   White will be provided if no color is indicated.)   Winstead State   South Preferent   South	2	2' d x 6' w Skirted Table	66.00	79.20		Accessories		
Section   Cook   Protected (White will be provided if no color is indicated.)   Tell	2	2' d x 8' w Skirted Table	78.00	105.30		Coat Three - chrome, 70" h	16.50	22.28
Report   R	4	th Side Skirt	24.00	32.40		Sign Holder - chrome, 60" h	40.00	54.0
Care   Sergency   Silver   Selege   Primal   Servy   Closely Rose						Wastebasket	11.00	14.8
Skirled Bisplay Counters, 42" high - select color below		· ·		⊒ Teal		Easel - floor standing - aluminum tripod	16.50	22.2
2 ' d x 4' w Skirrad Counter (skirrad 4 sides)						Bag Stand - chrome, 48" h	42.00	56.7
2 ' d x 6' w Skirted Counter				70.00		Waterfall Garment Rack - chrome, 48" h	42.00	56.7
2 d x 8 'w Skirred Counter						Literature Rack - silver, 4 acrylic pockets	49.50	66.8
Ath Side Skirt						Stanchion - chrome, 40" h	30.00	40.5
Skerting Color Preferred: (White will be provided if no color is indicated.)   Skerting Color Preferred: (White will be provided if no color is indicated.)   Skerting Color Preferred:   Skerting C						Rope - black velvet - per linear ft.	7.00	9.4
Blog   Blog   Blog   Color   Hunter Green   Gold   White   Black   Teal			30.00	40.50		Ticket Tumbler - brass - 15" diam.	40.00	54.0
Pedestal Tables - Round Top  Pedestal Tables - Round Top  Pedestal Table - 2' diam. x 30" high	-		Display Cons. 001 d y El y y 001 h. half yieu		300.00	405.0		
Pedestal Table - 2' diam. x 30" high	☐ Orange □	□ Burgundy □ Silver □ Beige □ Plum □ Berry □ Dusty	Rose		Display Case - 20" d x 6' w x 38" h - full view		325.00	422.5
Pedestal Table - 2' diam. x 42" high		Pedestal Tables - Round Top				Display Panels		
Pedestal Table - 3' diam. x 30' high	P	Pedestal Table - 2' diam. x 30" high	31.00	44.85		Wire Grid - 2' w x 6' h - chrome, with feet		82.3
Pedestal Table - 3' diam. x 42" high	Р	Pedestal Table - 2' diam. x 42" high	39.00	52.65		Perforated/Peg Board - 8' w x 4' h - Horizontal		114.7
Special Drapery   2.25   3.04   Table Top Risers, 12" high	Р	Pedestal Table - 3' diam. x 30" high	39.00	52.65		Perforated/Peg Board - 4' w x 8' h - Vertical		114.7
S' h Special Drapery   2.25   3.04   Table Top Risers, 12" high	Р	Pedestal Table - 3' diam. x 42" high	46.00	62.10	Tack/Velcro Board - 8' w x 4' h - Horizontal		85.00	114.7
B' h Special Drapery  4.50  6.08    1' d x 4' w Skirted Riser (white only)   36.00   48.00   64.00     Peach   Royal Blue   Kelly Green   Hunter Green   Gold   White   Black   Teal     Peach   Burgundy   Silver   Beige   Plum     Sub Total   \$   5% State Tax   \$   TOTAL   \$   TOTAL   \$   TOTAL   \$   TOTAL   \$   PLEASE TYPE OR PRINT     PLEASE TYPE OR PRINT     PLEASE TYPE OR PRINT     ADDRESS     (Please Type or Print)   (Please Type or Print)     (Signature)     Signature   Signature     Signature   Signature   Signature     Signature   Signature     Signature   Signature   Signature     Signature   Signatu		Special Drapery				Tack/Velcro Board - 4' w x 8' h - Vertical	85.00	114.7
Drapery Color Preferred:   Red   Royal Blue   Kelly Green   Hunter Green   Gold   White   Black   Teal     Peach   Burgundy   Silver   Beige   Plum     Sub Total   \$   5% State Tax   \$   TOTAL   \$   Sub Total   \$   5% State Tax   \$   TOTAL   \$   Sub Total   \$   Swith Tax   \$   TOTAL   \$   Swith Total   \$   Swith Total   \$   Swith Tax   \$   TOTAL   \$   Swith Total   \$   Swith Total   \$   Swith Tax   \$   TOTAL   \$   Swith Total   \$   Swith Total   \$   Swith Tax   \$   TOTAL   \$   We require your corder to qualify for "Discount Rates". Payment	3	h Special Drapery	2.25	3.04		Table Top Risers, 12" high		
Red   Royal Blue   Kelly Green   Hunter Green   Gold   White   Black   Teal	8	' h Special Drapery	4.50	6.08		1' d x 4' w Skirted Riser (white only)	36.00	48.6
PAYMENT POLICY: We require your credit card authorization to be on file with HOLLINS. Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.  NAME OF EVENT	□Red □R	Royal Blue 🛚 Kelly Green 🗬 Hunter Green 🖵 Gold 🗖 Whi	te 🛭 Black	⊒ Teal		1' d x 6' w Skirted Riser (white only)	48.00	64.8
PAYMENT POLICY: We require your credit card authorization to be on file with HOLLINS. Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.  NAME OF EVENT  Virginia Association of School Librarians  NAME OF FIRM  BOOTH NO.  CARE OF  (If Other Than Exhibiting Firm)  ADDRESS  (Street)  (P.O. Box)  (P.O. Box)  (Signature)	□ Peach □	Burgunay U Sliver U Beige U Plum				Sub Total	¢	
PAYMENT POLICY: We require your credit card authorization to be on file with HOLLINS. Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.  NAME OF EVENT  Virginia Association of School Librarians  NAME OF FIRM  BOOTH NO.  CARE OF  (If Other Than Exhibiting Firm)  ADDRESS  (Street)  (P. O. Box)  (Please Type or Print)  (Signature)						Sub Iotal		
may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.  PLEASE TYPE OR PRIN  NAME OF FIRM  BOOTH NO.  CARE OF  (If Other Than Exhibiting Firm)  ADDRESS  (Street)  (Street)  (P. O. Box)  (City)  (Signature)  (Signature)	PAYMENT	POLICY: We require your credit card authoriz	ation to be	on file with	n HOLLIN	s. 5% State Tax	\$	
ADDRESS  (Street)  (P. O. Box)  (Signature)							\$	
NAME OF EVENT Virginia Association of School Librarians  NAME OF FIRM BOOTH NO.  CARE OF (If Other Than Exhibiting Firm)  ADDRESS (Street) (P. O. Box) (City) (State) (Zip)  ORDERED BY (Please Type or Print)	and is sub Card Char	ject to the terms and conditions as set forth in the ge Authorization Form". Completed and signed A	enclosed "	Payment Po	licy & Cred	dit	closed the payr	ment form
NAME OF EVENT							PI FASE TYPE	OR PRIN
CARE OF	NAME (	OF EVENT Virginia Association of	f School	Libraria	าร			
(If Other Than Exhibiting Firm)         ADDRESS       (Street)       (P. O. Box)       (City)       (State)       (Zip)         ORDERED BY       (Please Type or Print)       (Signature)	NAME (	OF FIRM				BOOTH NO		
ADDRESS	CARE C							
ORDERED BY	ADDRE	SS						
(Please Type or Print) (Signature)					(Ci		(Zip)	
	JKDEK	(Please Type or Print)						
	PHONE					· · ·		



Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Fax: (540) 362-8698



Please Type or Print Mail one copy to us at the address above. Retain a copy for your files.

Orders will be entered as checked below. Charges include placing in booth ready for use. **Equipment is on a rental basis.** Mail one copy to us at the address above. Retain a copy for your files. **CANCELLATION POLICY: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation**. Custom-cut carpet cancelled after being cut will be charged 100% of original price.

Deadline Date For Return of this Form: November 2, 2012

# **Booth Cleaning -** All Rates Based on Gross Booth Area (100 sq. ft. minimum per day)

Quantity	Description	Discount Rate	Standard Rate	TOTAL
/SF	DAILY - Vacuum, empty wastebaskets, and general cleaning before opening of show and DAILY thereafter	\$ .30	\$ .49	\$
/SF	ONCE - Vacuum, empty wastebaskets, and general cleaning ONCE before opening of show	.32	.56	\$

NOTE: All rental carpets ordered from HOLLINS are installed in clean condition.

NO CREDITS will be considered for service unless you notify the HOLLINS Service Desk that the service was not performed prior to the opening of the show each day. Additional charges may apply for carpets subjected to excessive wear and tear, such as wood or metal shavings generated by demonstrations, or food sampling.

# **Shampoo -** All Rates Based on Gross Booth Area (100 sq. ft. minimum per day)

Quantity	Description	Discount Rate	Standard Rate	TOTAL
/SF	SHAMPOO - Shampoo ONCE before opening of show	\$ .65	\$ .91	\$

NOTE: All rental carpets ordered from HOLLINS are installed in clean condition.

NO CREDITS will be considered for service unless you notify the HOLLINS Service Desk that the service was not performed prior to the opening of the show each day. Additional charges may apply for carpets subjected to excessive wear and tear, such as wood or metal shavings generated by demonstrations, or food sampling.

**PAYMENT POLICY:** We require your credit card authorization to be on file with **HOLLINS.** Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

Sub Total	\$	
5% State Tax	N/A	
TOTAL	\$	

If YES, I have completed and enclosed the payment form.

				PLEASE TYPE OR PRINT
NAME OF EVENT Virginia As	sociation of School Librari	ans		
NAME OF FIRM			BOOTH NO	
CARE OF				
(If Other Than Exhibiting Firm)				
ADDRESS(Street)	(P. O. Box)	(City)	(State)	(Zip)
ORDERED BY	(r. O. box)	<b>X</b>	(State)	(ΣΙΡ)
(Please Type or Print)		(Signature)		
PHONE ()				



Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019 Fax: (540) 362-8698



**Installation and Dismantle Labor** ordered on these pages is for work in your booth during installation and dismantle only. You do not need to order labor for services such as material handling and delivery of rental items described elsewhere in this kit.

9

# PLAN A - Labor Supervised by HOLLINS

**HOLLINS** will supervise labor per your instructions to:

- Unpack your exhibit
- Install your exhibit prior to your arrival
- Dismantle and pack your exhibit after show closing
- Arrange outbound shipping

HOLLINS will not unpack or re-pack exhibitor product/merchandise without the exhibitor present. Plan A Labor proceeds with the exhibitors approval without the exhibitor present and incurs a supervision fee. In addition to the published labor rate, a supervision fee of 30% (with a minimum of one hour) will apply for both installation and dismantle. Work will be done on straight time whenever possible; however, overtime charges will apply when necessary. A minimum charge of one hour applies per man; time will be charged in hourly increments thereafter. Labor schedules are subject to freight move-in and move-out schedules.

IMPORTANT: Complete and return the I&D Critical Information page with your Plan A Labor order.

# PLAN B - Labor Supervised by Exhibitor

**HOLLINS** will provide labor to install/dismantle your exhibit; we will NOT proceed without your supervision. Requested start times cannot be guaranteed; however, every effort will be made to meet all requests. A minimum charge of one hour applies per man; time will be charged in hourly increments thereafter. Labor schedules are subject to freight move-in and move-out schedules.

Exhibitor MUST check in at the Service Desk to call for labor. Failure to call for labor at requested time will result in a noshow fee of one hour per man requested, unless cancelled by 11:00 a.m. on the day prior. Orders for labor received at show site are processed after advance orders.

Upon completion of work an exhibitor representative must return to the Service Desk to review the completed work ticket and confirm accuracy of the work order. No adjustments will be made after the fact.

#### **Please Note:**

- 1. Gratuities in any form, including cash, gifts or labor hours for work not actually performed are prohibited by HOLLINS.
- 2. HOLLINS will not be responsible for any loss or damage as the result of exhibits improperly packed by the exhibitor.
- 3. Invoices for labor charges will be calculated according to actual hours worked.

Please use the following pages to order Installation and Dismantle Labor.



Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019 Fax: (540) 362-8698



Please Type or Print Mail one copy to us at the address above. Retain a copy for your files.

	De	eadline Date For	,			. ,	r your mos.		
RATES:									
Straight Time		5:00 PM to	12:00 AM, M	\$ 90.0 londay through aturday and Su	r Friday	12:00 <i>A</i>			. \$ 120.00/HR y through Sunday
	— RATES ARE	PER MAN PE	R HOUR -	ONE HOU	IR MINIMUM	I PER	MAN —		
		PLEASI	E INDICATE S	SERVICE DESIF	RED:				
☐ PLAN A - SUPERVISION  The charge for this service		-						-	mantle.
To complete your exhi	bit to your satis	faction, we m	ust receive	e the followi	ng informati	on:			
Carpet:   With Exhibit	☐ Ordered from	n HOLLINS _			Color		Size_		
Set-Up Plan/Photo: Att									
Please provide an emer									
☐ PLAN B - SUPERVISIO	ON BY YOU OR Y	YOUR REPRE	SENTATIV	Έ					
Starting time can be guard set-up time is to begin late		e instances whe	ere men are i	requested for t	the start of the	workir	ng day, which is 8	3:00 /	AM unless official
It is important that you che	,	NS Service Des	k to pick up	men ordered.	You must also	check	men out at the H	HOLL	INS Service Desk
upon completion of work.	All work to be don	e under your su	pervision or						
men will be assigned until	you check in at the	e HOLLINS Serv							
				•	-				
If you fail to pick up men at received by 11:00 AM prior t			MAN NO-S	HOW FEE will	be charged u	ınless	a written cance	llatio	n notice is
	o the day labor is	requesteu.							
Labor Order									
	. of Men X Ap	prox. Hours X	Rate		Plan B	+	Supervision		Plan A
INSTALLATION	X X	X		=	\$	+	\$	=	
DISMANTLE	X	X	+		\$	+	\$	_	\$
		TOTAL	\$		·		TOTAL	1	\$
Labor Schedule									
Labor Scheuule		O			Cub Total				¢
INCTALLATION	Date	Start Time			Sub Total				\$
INSTALLATION DISMANTLE					5% State Ta	ıx			N/A
					TOTAL				\$
					☐ YES	S, I have	completed and en	close	d the payment form
								PLI	EASE TYPE OR PRINT
NAME OF EVENT	ginia Associatio	on of School	Librarian	S					
NAME OF FIRM						E	300TH NO		
CARE OF									
(If Other Than Exhib	iting Firm)								
ADDRESS(Street)		(P. O. Box)		(City)			(State)		(Zip)
ORDERED BY(Please Type	e or Print)				(Signature)				
PHONE ()					DAT	ΓE			



Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Fax: (540) 362-8698



Please Type or Print Mail one copy to us at the address above. Retain a copy for your files

		Print Mail one copy to us a			.S.
Inhound Fusion		Deadline Date For Return of	uns form: <b>Novembe</b>	r 2, 2012	
<b>Inbound Freigh</b>	it information		T	T	
Carrier			Ship Date		
# Pieces			Target Date		
Weight			Shipped to?	☐ Warehouse	☐ Show Site
PRO Number			Packaging	☐ Crated	☐ Uncrated
Set-Up Instruc	tions for Installatio	n			
Booth Size?			Carpet is?	☐ Rented from HOLLIN	√S □ Owned
Set-Up Drawings?	☐ With this document	☐ Packed with exhibit	Padding?	☐ Yes	□ No
# Workers Needed			Shipped to?	☐ Warehouse	☐ Show Site
Approximate Hours			Packaging	☐ Crated	☐ Uncrated
Forklift Required?	☐ Yes	□ No			
Did You Order?	)				
Electric Service	☐ Yes	□ No	Electric Drawings	☐ With this document	☐ Packed with exhibit
Booth Cleaning	☐ Yes	□ No	Utility Placement	☐ Under carpet	☐ Other
Furniture	☐ Yes	□ No	Other Instructions:	_ = 0.1.401 041.601	
A/V Equipment	☐ Yes	□ No			
Telephone/Internet	☐ Yes	□ No			
	1				
Outbound Freig	ght Information				
Freight Charges?	☐ Collect	Prepaid	Ship To:		
Bill To:	1		Attn:		
Address			Address		
City			City		
			State, ZIP		
State, ZIP					
I Going to Anoth	ner Show? Show Name			Booth Nu	ımher
aoing to Anoti	iei Silow: Show Ivame			Bootiiiva	mber
Method: □ SI	how Carrier 🚨 Common (	Carrier	Freight 🗆 Other		
Outbound Carrier					
			Tolonhono		
Carrier?			Telephone		
01	44				
Show Site Con	<b>tact</b>			ı	
Name			Arrival Date/Time		
Title			Hotel		
Telephone			Purchasing	☐ Yes	□ No
Cell			Authorization?		
					DI FACE TI/DE OD DDINT
	Vivoinia Associa	tion of Cobool Libraria			PLEASE TYPE OR PRINT
NAME OF EVEN	T Virginia Associa	tion of School Libraria	aris		
NIANAE OE EIDNA				DOOTU	INO
NAME OF FIRM				BOOTH	I NO
CARE OF					
	Than Exhibiting Firm)				
ADDRESS					
(Stree	et)	(P. O. Box)	(City)	(State)	(Zip)
ORDERED BY _	(Please Type or Print)		X (Sign	atura)	
			(Signa	ature)	
PHONE (	)			DATE	



Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Fax: (540) 362-8698



"Material Handling", also known as "Drayage", is the unloading of your exhibit materials, delivery to your booth, handling of empty containers to and from storage, and removal of your materials from your booth onto your outbound carrier. This is NOT to be confused with the cost of transporting your exhibit material to/from the event.

12

#### ▶ Benefits of Shipping in Advance to the HOLLINS Warehouse:

- Storage of materials for up to 30 days prior to the show.
- Delivery of shipments to your booth by the designated start time on the first day of exhibitor move-in (schedule permitting).
- Having a designated receiving point; some hotels and convention centers will not receive advance shipments.
- · Saves time during move-in.

#### ► How to ship in Advance to the HOLLINS Warehouse:

- · Remove all old labels.
- Fill out and securely attach enclosed Advance shipping label.
- Ensure your materials are properly packed to avoid damage during shipment. Do not ship uncrated materials to the warehouse.
- · Complete the enclosed Material Handling order form.
- Confirm receipt of your materials with your carrier prior to leaving for the show.
- All shipments must have a Bill of Lading or delivery slip showing the piece count, weight, and type of materials.
- · Certified weight tickets must accompany all shipments.

# ► How to ship in Advance to the Show Site:

- Consign all shipments c/o HOLLINS Exposition Services.
- Remove all old labels.
- Fill out and securely attach enclosed Show Site shipping label.
- Ensure your materials are properly packed to avoid damage during shipment.
- Complete the enclosed Material Handling order form.
- Confirm receipt of your materials with your carrier prior to leaving for the show.
- All shipments must have a Bill of Lading or delivery slip showing the piece count, weight, and type of materials.
- · Certified weight tickets must accompany all shipments.

#### Freight Carriers:

Select a carrier with experience in handling exhibition materials. Whenever possible, use the official show carrier. Be sure your selected carrier has specific information on when and where to check in. As trade show target freight schedules can vary, be sure your carrier is ready to meet the delivery schedule as listed in this exhibitor kit. While making plans to ship to the show, also make plans for the return shipment.

#### ▶ Tracking Shipments:

Confirm your delivery date and time with your carrier. Ensure your representative at the show has all the pertinent information to track your shipment.

#### Estimating Material Handling Charges:

Billed weight is based on incoming weight only, whether the above services are used in whole or in part. The weight is rounded up to the next one-hundred pounds (100 lbs.) and is taken from the INBOUND Bill of Lading and/or the Certified Weight Ticket. Shipments arriving without a specified weight on the "bill of lading" will be assigned an approximate weight by HOLLINS. This weight estimate will prevail.

- Crated Material that is skidded, or is in any type of container that can be unloaded at the dock with no additional handling required.
- Uncrated Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

- Special Handling Defined as shipments that are loaded by cubic space and/or
  packed in such a manner as to requrie special handling, such as ground loading,
  side door loading, constricted space loading, and designated piece loading or
  stacked shipments. Also included are mixed shipments and shipments without
  proper delivery receipts.
- Overtime Surcharges Shows that move in or out on weekends or late in the day may be subject to overtime surcharges. See enclosed Material Handling Rate Schedule for details.
- Late Surcharges A surcharge will apply if advance freight is received after the published deadline date for shipments to arrive at the warehouse. See enclosed Material Handling Rate Schedule for details.
- Shipment Surcharges A surcharge will apply for shipments that are left on the show floor at the end of the show with no labels and no Bill of Lading turned in to the HOLLINS Service Desk.

#### Storing Empty Containers:

- Properly labeled empty shipping containers will be picked up, stored and returned after the show. Labels are available at the HOLLINS Service Desk and are for empty storage only. Depending on the size of the show, it can take from two to twelve hours to return empty crates.
- Do not store any items in crates marked "empty". Refer to information in this exhibitor kit regarding accessible storage.
- Charges will apply when HOLLINS handles the storage and return of empty containers from a shipment not received by HOLLINS and therefore not subject to material handling charges. See enclosed Material Handling Rate Schedule for details.

#### Outbound Shipments:

A Bill of Lading must be accompany all shipments. Shipping information, outbound forms and labels will be available at the HOLLINS Service Desk. Exhibitors selecting carriers other than the official show carrier will be responsible for making their own arrangements for pick-up. Ensure your on-site representative will oversee the outbound shipment of your materials.

# ► Machinery Labor and Equipment:

Labor and equipment for uncrating, unskidding, positioning, leveling, dismantling, recrating, and reskidding machinery and/or equipment must be ordered separately. Refer to the In Booth Forklift Order form in this exhibitor kit.

#### Marshalling Yard:

In those instances where HOLLINS must lease space for marshalling yard operations because no space exists at the show site, surcharges may apply to shipments processed through the marshalling yard. See enclosed Material Handling Rate Schedule for details.

#### ► HOLLINS Limits of Liability:

See enclosed Material Handling Limits of Liability for details.



Phone: (540) 362-3940

Street Address: 7615 Williamson Rd. N.W. Roanoke. VA 24019

Fax: (540) 362-8698



Mail one copy to us at the address above. Retain a copy for your files.

PLEASE TYPE OR PRINT

#### **Advance Shipments to HOLLINS Warehouse** - 200 lb. minimum per shipment

Deadline Date: November 5, 2012

Receive ONLY crated, boxed or skidded shipments at the warehouse and store up to thirty (30) days prior to the show. Deliver to the booth, remove, store and return empty crates/boxes/skids. Includes removal of material from the booth and loading on outbound carrier at the facility loading dock. Certified weight tickets required. Warehouse receiving hours are Monday through Friday, 8:00 a.m. - 4:30 p.m. Closed Saturdays, Sundays and Holidays.

13

Description	Total Weight Rounded up to the next hundred (200 lb. minimum per shipment)	÷ 100 =	x Rate	OR Minimum Charge per Shipment	TOTAL
Advance Warehouse Shipments			\$ 59.00	\$ 118.00	\$

#### **Show Site Shipments** VIA COMMON CARRIER - 200 lb. minimum per shipment

Will be accepted beginning: November 7, 2012

Receive ONLY crated, boxed or skidded shipments at the show site DURING SET-UP PERIOD. Deliver to the booth, remove, store and return empty crates/boxes/skids. Includes removal of material from the booth and loading on outbound carrier at the facility loading dock. Certified weight tickets required.

Description	Total Weight Rounded up to the next hundred (200 lb. minimum per shipment)	÷ 100 =	x Rate	OR Minimum Charge per Shipment	TOTAL	
Show Site Shipments Via Common Carrier			59.00	118.00	\$	

# Show Site Shipments VIA VAN LINE/POV, COMPANY TRUCK, OR SPECIALIZED CARRIER - 200 lb. minimum per shipment

Receive at the show site DURING SET-UP PERIOD. Deliver to the booth, remove, store and return empty crates/boxes/skids or packing material. Includes removal of material from the booth and loading on outbound carrier at the facility loading dock.

Description	Total Weight Rounded up to the next hundred (200 lb. minimum per shipment)	÷ 100 =	x Rate	OR Minimum Charge per Shipment	TOTAL
Show Site Shipments Requiring Special Handling: Crated, Boxed or Skidded Shipments			64.00	128.00	\$
Show Site Shipments Requiring Special Handling: Loose, Uncrated or Pad-Wrapped Shipments			69.00	138.00	\$

#### OTHER SERVICES AND FEES

SHIPMENTS RETURNED TO WAREHOUSE - Shipments returned to the warehouse will be charged an additional \$20.00 per one-hundred pounds (100 lbs.) ✓ \$100.00 minimum.

STORAGE FEES - Storage will be charged if shipments are not picked up after four (4) days. Storage fees prior to thirty (30) days before the show, and/or after four (4) days following the show will be an additional \$5.00 per one-hundred pounds (100 lbs.) per day ~ \$50.00 minimum.

**CONTAINER STORAGE** - Show site container storage for freight not brought in by HOLLINS will be \$30.00 per piece.

**BANDING** - \$1.00 per ft. plus labor (half hour minimum).

SHRINKWRAP - \$38.50 per skid plus labor (half hour minimum).

# **Late Shipments** 200 lb. minimum per shipment

Material received at the warehouse AFTER the deadline date, and material received at the show site AFTER the show opens

Description	Rate	TOTAL
Late Shipments: add	60.00	\$

#### **Small Package** Maximum weight is 50 lbs. per shipment

Cartons and envelopes received at the warehouse or show site without documentation will be delivered without guarantee of piece count or condition. Includes UPS, Federal Express and DHL shipments.

Description	Rate	TOTAL
First Carton - per shipment, per delivery	35.00	\$
Each Add'l Carton - per shipment, per delivery	12.50	\$

**PAYMENT POLICY:** We require your credit card authorization to be on file with HOLLINS. Payment in full, including tax, must accompany your order to qualify for "Discount Rates". Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

Sub Total	\$
5% State Tax	N/A
TOTAL	\$



☐ YES, I have completed and enclosed the payment form.

				PLEASE TYPE OR PRINT	Τ
NAME OF EVENT Virginia Associa	ation of School Libra	rians			
NAME OF FIRM			BOOTH NO		_
CARE OF					
(If Other Than Exhibiting Firm)					
ADDRESS					
(Street)	(P. O. Box)	(City)	(State)	(Zip)	
ORDERED BY		X			
(Please Type or Print)		(Signature)			
PHONE ()			DATE		



Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019

Material Handling

Limits of Liability

Fax: (540) 362-8698



# Important Information! Please Read!

14

HOLLINS EXPOSITION SERVICES' liability shall be limited to the physical loss or damage to the specific article which is lost or damaged as described in this document.

#### LIMITATIONS OF HOLLINS EXPOSITION SERVICES' LIABILITY AND RESPONSIBILITY

- 1) HOLLINS shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage.
- 2) HOLLINS shall not be responsible for loss, theft, or disappearance of your materials after they have been delivered to your booth.
- 3) HOLLINS shall not be responsible for loss, theft, or disappearance of materials before they are picked up from your booth for loading out after the show. "Bills of lading" furnished to HOLLINS by you that cover outgoing shipments will be checked at time of pickup from the booth and corrections made where discrepancies occur.
- 4) HOLLINS shall not be liable (to any extent whatsoever) for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs which may result from loss or damage to your material which may make it impossible or impractical to exhibit same.
- 5) The consignment or delivery of a shipment to HOLLINS by you, or by any shipper on your behalf, shall be construed as an acceptance by you, and/or other shipper, of the terms and conditions as set forth in this document.
- 6) HOLLINS shall exercise ordinary diligence and care in the receiving, handling, and storage of all shipments. HOLLINS shall not be liable for loss or damage by fire, acts of God, strikes, or causes beyond its control. HOLLINS' liability shall be limited to the physical loss or damage to the specific article which is lost or damaged. In any case, the liability of HOLLINS is limited to the lesser of fifty cents (\$.50) per pound per package, one-hundred dollars (\$100) per package, or one thousand five-hundred dollars (\$1,500) per occurrence. This applies while said goods are in HOLLINS' warehouse, vehicles for delivery, or possession at show site.
- 7) Claims for loss or damage which are not submitted to HOLLINS within thirty (30) days of the show at which the loss or damage occurred, shall be considered waived. No suit or action shall be brought against HOLLINS or its subcontractors more than one (1) year after the accrual of the cause of action therefor.
- 8) Shipments received without receipts, freight bills, or specified unit counts on receipts or freight bills (i.e., one lot, 800 cu. ft., etc. such as UPS or van lines), will be delivered to your booth without guarantee of piece count or condition. No liability will be assumed by HOLLINS for such shipments.
- 9) Empty container labels will be available at the HOLLINS Service Desk. Affixing the labels is your responsibility. All previous labels should be removed or completely covered. HOLLINS assumes no responsibility for errors to the aforementioned procedure, removal of containers with old empty labels and without HOLLINS labels, improper information on empty labels, or valuables stored in containers with empty labels.
- 10) You should arrange for outgoing shipments during the show or immediately after its close. HOLLINS will assist in the preparation of "bills of lading". Be sure your material is carefully crated or packed, and properly tagged or marked.
- 11) To expedite removal of materials, HOLLINS shall have the authority (without further clearance from you) to change designated carriers.
- 12) Labor and services ordered on your behalf by a display builder or other party, must be so authorized in a letter from you. Payment for all labor and services will be your responsibility.
- 13) You are responsible for all material handling charges for shipments consigned to you or your booth. Also, you are responsible for all material handling charges for shipments from you or your booth. You may not assign this responsibility to suppliers or customers. Any financial penalty incurred because of an inappropriate address, collect shipment, early arrival causing reconsignment charges, storage, etc., will be your responsibility.
- 14) Where you indicate a choice of carrier for pickup other than the Official Show Carrier, it is your responsibility to arrange with said carrier for pickup. If the carrier does not pick up within the time limit for removal of your material from the exhibit hall, we reserve the right to forward the material by the shipping method of our choice, or to remove the material to our warehouse for disposition at an additional charge to you in accordance with prevailing rates for the service performed.
- 15) HOLLINS will not be responsible for material left behind without orders placed at the HOLLINS Service Desk. Material left behind without orders placed at the HOLLINS Service Desk may be classified as abandoned.
- 16) HOLLINS will not be responsible for any delay of shipments. We will expedite shipments to the best of our ability; but, will not assume any financial responsibility for shipments which do not arrive at their destination at a specified time.
- 17) YOU ARE URGED TO CARRY ALL-RISK INSURANCE covering your materials against damage, loss, and all other hazards from the time shipments are made prior to the show, until shipments are received back after the show. This can generally be done by adding "riders" to existing insurance policies, often at no additional cost. It is understood HOLLINS is not an insurer. Insurance, if any, must be obtained by you. The amounts payable to HOLLINS hereunder are based on the value of the material handling services. The scope of HOLLINS' liability is set forth in this document.



Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019 Fax: (540) 362-8698





Please Type or Print Mail one copy to us at the address above. Retain a copy for your files.

15

# Advance Shipments to HOLLINS Warehouse: Use the following address.

To: Company Name and Booth #

For: Virginia Association of School Librarians

**HOLLINS Exposition Services** c/o: 7615 Williamson Road NW

Roanoke, Virginia 24019

Deadline date for Advance Shipments: November 5, 2012

# Advance Shipments to HOLLINS Warehouse

List advance shipments below. Attach separate forms for additional shipments.

Advance Shipments	Number of Pieces	Est. Weight	Description	Carrier(s)	Tracking Number (Please provide PRO number)	Estimated Date of Arrival
# 1						
# 2						
# 3						
# 4						

# Show Site Shipments: Use the following address.

To: Company Name and Booth #

Virginia Association of School Librarians For:

**HOLLINS Exposition Services** c/o:

**Hampton Roads Convention Center** 

1601 Coliseum Drive Hampton, Virginia 23666

Show Site shipments will be accepted beginning: November 7, 2012

# **Show Site Shipments**

List show site shipments below. Attach separate forms for additional shipments.

Show Site Shipments	Number of Pieces	Est. Weight	Description	Carrier(s)	Tracking Number (Please provide PRO number)	Estimated Date of Arrival
# 1						
# 2						
# 3						
# 4						

				PLEASE TYPE OR PRINT
NAME OF EVENT	irginia Association of School Librar	ians		
NAME OF FIRM			BOOTH NO.	
10 101 201 1 11 1101				
CARE OF				
(If Other Than Exl	nibiting Firm)			
ADDRESS				
(Street)	(P. O. Box)	(City)	(State)	(Zip)
ORDERED BY		X		
	/pe or Print)	(Signature)		
PHONE ()			DATE	





Street Address: 7615 Williamson Rd. N.W. Roanoke, VA 24019 Fax: (540) 362-8698

**Material Handling** Shipping



Use these labels as they will expedite handling. Copies are acceptable if more labels are needed. Please Type or Print

RUSH Advance Warehouse DEADLINE DATE: November 5, 2012	RUSH Advance Warehouse DEADLINE DATE: November 5, 2012				
TO:  (Name of Exhibiting Company)  C/O: HOLLINS EXPOSITION SERVICES  7615 Williamson Road NW  Roanoke, Virginia 24019	TO:  (Name of Exhibiting Company)  C/O: HOLLINS EXPOSITION SERVICES  7615 Williamson Road NW  Roanoke, Virginia 24019				
Event:Virginia Association of School Librarians  Booth No No OfPcs  Carrier  CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS	Event:Virginia Association of School Librarians Booth No No OfPcs.  Carrier CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS.				
RUSH Show Site Shipments NOT BEFORE: November 7, 2012	RUSH Show Site Shipments NOT BEFORE: November 7, 2012				
C/O: HOLLINS EXPOSITION SERVICES Hampton Roads Convention Center 1601 Coliseum Drive Hampton, Virginia 23666	C/O: HOLLINS EXPOSITION SERVICES Hampton Roads Convention Center 1601 Coliseum Drive Hampton, Virginia 23666				
Event:Virginia Association of School Librarians Booth No No Of Pcs. Carrier CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS.	Event: Virginia Association of School Librarians Booth No No Of Pcs. Carrier CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS.				



Phone: (540) 362-3940

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# DO NOT return the forms following this page to **HOLLINS Exposition Services.**

Should you desire any of these services, please return the form to the appropriate vendor(s).

Thank you.



# **EVENT SERVICES ORDER FORM**

Convention Center

1610 COLISEUM DRIVE ● HAMPTON, VA ● 23666 ● PHONE (757) 315-1610 FAX (757) 315-1614

# FULL PAYMENT MUST BE RECEIVED 14 DAYS IN ADVANCE OF EVENT TO GUARANTEE SERVICE/EQUIPMENT AND TO RECEIVE THE ADVANCE RATE

Event Name:	Room/Booth #:					
vent Dates: Exhibiting Company:						
Contact Name:						
Address:						
ity:S			State: Zip:			
Phone: ( Fax: (						
UTILITIES		ANCE ORDER		OOR ORDER	QUANTITY	AMOUNT
2000 watt Receptacle, 110 Volt, 18 Amps	\$	50.00	\$	70.00		
Extension Cord*	\$	20.00	\$	20.00		
Multi-receptacle Power Strip*	\$	20.00	\$	20.00		
1 Phase, 208 Volt, 30 Amps	\$	175.00	\$	225.00		
1 Phase, 208 Volt, 60 Amps	\$	250.00	\$	300.00		
1 Phase, 208 Volt, 100 Amps	\$	350.00	\$	400.00		
1 Phase, 208 Volt, 200 Amps	\$	475.00	\$	525.00		
3 Phase, 208 Volt, 30 Amps	\$	300.00	\$	350.00		
3 Phase, 208 Volt, 60 Amps	\$	375.00	\$	450.00		
3 Phase, 208 Volt, 100 Amps	\$	425.00	\$	500.00		
3 Phase, 208 Volt, 200 Amps	\$	575.00	\$	625.00		
Water Connection, 45 PSI, 1/2" Line	\$	100.00	\$	120.00		
Drain Connection, 2" Line	\$	60.00	\$	80.00		
Total Utility Order						\$
TELECOMMUNICATIONS	AD\	ANCE ORDER	FI	LOOR ORDER	QUANTITY	AMOUNT
Analog Phone Line	\$	150.00	\$	175.00		
Standard Desk Telephone	\$	25.00	\$	25.00		
Basic Internet Connection Fee	\$	200.00		N/A		
Internet Connection to External Host Server				N1/A		
(includes one port open & one port close)	\$	350.00		N/A		
Each Additional IP Address	\$	100.00		N/A		
Each Additional Port Open or Port Close	\$	100.00		N/A		•
Total Telecommunications Order						\$
*Add 5% Tax to all Equipment Orders						
Total Utilities + Telecommunications+Tax \$						
METHOD OF PAYMENT PAYMENT METHOD:  CHECK  AMERICAN EXPRESS  MASTERCARD  VISA						
Credit Card Holder Name:						
	Expiration Date:					
Credit Card Billing Address:						
Credit Card Holder Signature: Date:						
Make Checks Payable To: Hampton Roads Convention Center • Our Tax ID Number is 54-6001336						

TOTAL PAYMENT MUST ACCOMPANY THIS FORM

# IMPORTANT CONDITIONS AND REGULATIONS

# **Code Safety and Compliance**

1. All equipment provided by clients and exhibitors must comply with all state, local and international safety codes.

#### **Schedule**

- 1. To qualify for advance order rates, all orders must be received by the Hampton Roads Convention Center at least 14 days in advance. Call (757) 315-1623 to confirm receipt.
- 2. Services ordered within 48 hours of event commencement may not be available. **PLEASE ORDER IN ADVANCE TO ENSURE SERVICE AVAILABILITY**.
- 3. If customer expects the HRCC to hang any large banners for an event, the banners and supporting structure should be brought to the HRCC at least 48 hours prior to the event. If insufficient supporting structure is supplied by the customer, the HRCC will supply these at an additional cost.

# **Limitation of Liability**

1. The parties agree that implied warranties of merchantability and fitness for a particular purpose and all other warranties, expressed or implied, are excluded from this agreement. The HRCC does not assume liability for damages of any type whatsoever or for the loss of anticipatory profits resulting from the installation, use, or interruption of the services or for damage of any sort whatsoever to user's goods or equipment arising from the installation, use or interruption of the services or any other cause whatsoever. The HRCC shall not be held responsible for late installation or interruption of any services that may occur.

#### **Utilities Notes:**

- 1. Only one outlet will be provided for each power line ordered.
- 2. Power cannot be shared between booths.
- 3. Power is located in the most convenient location unless noted on form (see below).
- 4. No refunds for services requested and already installed.
- 5. Connection to equipment is the exhibitors' responsibility.
- 6. Exhibitors should provide their own power conditioning for sensitive equipment.
- 7. Any motor larger than ½ hp must have a safety switch.
- 8. HRCC is not responsible for voltage or frequency variances.
- 9. Rates Quoted cover bringing of service to the booth and does not include connection of equipment.
- 10. All power is provided from the floor.
- 11. All exhibits must be wired in accordance with the National Electric Code.
- 12. Any changes in power location after installation will reflect a one hour labor charge.
- 13. All electrical and plumbing work must be performed by the HRCC staff.
- 14. All wiring or electrical work done on exhibitor equipment will be charged on a time and material basis.
- 15. Tagging of equipment for proper voltage, phase, connections, etc. is the responsibility of the exhibitor.

# **Telecommunications Notes:**

- 1. Phone services consist of tone dialing, analog lines with high speed data switching capabilities.
- 2. Dialing restrictions are enforced for all other than local, toll-tree, and credit card calls (i.e. there is no charge for local and/or toll-free calls).
- 3. An acceptable credit card is required for any service other than local. Your credit card will be charged for all long-distance calls at a rate of \$0.20 per minute.

It is ESSENTIAL that you indicate your booth number for service. Thank you!